

2013

Wisconsin Regulatory Review Report

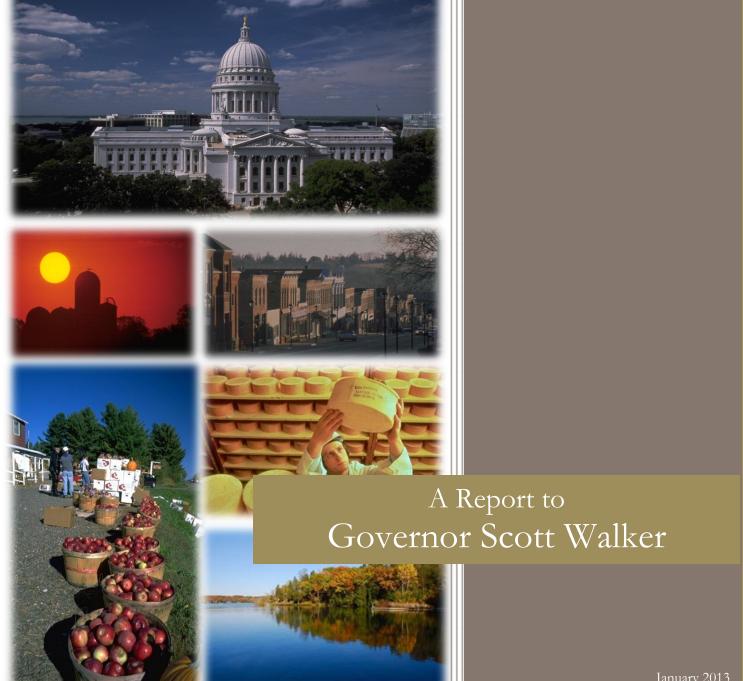


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The Office of Business Development

The Office of Regulatory Compliance

The Department of Administration

The Department of Agriculture, Trade, and Consumer Protection

The Department of Children and Families

The Department of Health Services

The Department of Financial Institutions

The Department of Natural Resources

The Office of the Commissioner of Insurance

The Department of Revenue

The Department of Safety and Professional Services

The Department of Transportation

The Department of Workforce Development

The Department of Veterans Affairs

The Public Service Commission

Wisconsin Emergency Management

Report Project Analyst, Lane Oling

Policy Advisor, Waylon Hurlburt



Executive Summary

"Giving small business owners a seat at the table when discussing state regulations will help get buy-in for rules and regulations from employers, assist state agencies in promulgating rules that are realistic, and ultimately grow jobs in Wisconsin."

– Governor Scott Walker on E.O. #61

Executive Summary

On February 22, 2012, Governor Walker signed Executive Order #61, which requires state agencies to work with the Small Business Regulatory Review Board (the Board) to identify rules hindering economic growth. The Board, revived and reformed by 2011 Act 46, makes various recommendations to agencies, the Legislature, and the Governor on behalf of small



businesses owners in Wisconsin. It consists of seven small business owners as well as Senate and Assembly Chairs of committees related to business or job creation. Act 46 requires agencies to work directly with the Board when promulgating rules that affect small businesses.

Governor Walker's regulatory review revealed that Wisconsin has taken many steps in the right direction to decrease unnecessary regulatory burdens that hinder job creation and growth. However, there is always room for improvement. The results of this review continue moving Wisconsin towards becoming one of the best states for business.

This review is part of broader reforms designed to reduce the regulatory burden on our employers. According to the Small Business Administration, regulation adds thousands of dollars in employer cost per worker and regulation is 80% more costly to small employers than large. In Wisconsin, there are over 100,000 establishments with fewer than 20 employees.¹

Agency Rules Review

As a result of Governor Walker's rules-review request agencies have suggested a substantial number of administrative code changes which both clean up the code and reduce the burden on small businesses. In total 218 rule chapters are recommended with 307 modifications. This includes 40 that are recommended for complete repeal.

¹ National Federation of Independent Business Memo using U.S. Census Bureau Data The process undertaken by each agency was no simple feat. For example, the Wisconsin DNR sorted through over 3,700 pages of its administrative code and ultimately recommended 39 total modifications, 19 of which repeals entire chapters.

The review process also resulted in agencies codifying regulatory flexibility for small employers that act in "good faith" to comply with administrative code. This is a requirement of 2011 Act 46.

"Be more responsive, understand the rules/laws, and be more forgiving of minor infractions."

NFIB Member and Survey Responder



Business Survey

A part of this review was a survey of Wisconsin employers. Thousands of employers were contacted through 43 trade associations. Roughly half of responding employers have between 2 and 25 employees. 72% said regulations cost more than the benefits they produce. 70% said regulation imposes a significant cost on their businesses.

Legislative Rule Package

Each of these recommended rule changes must go through the rulemaking process in order to be modified or repealed. This process can be quite lengthy so one option to expedite these changes is for the Legislature to adopt legislation that bundles these rule changes into one package. Then, all of the changes and repeals can occur without a lengthy rule-making process. For example, Minnesota's statutes require agencies to annually review their rules for obsolete, superseded or unnecessary rules. These rules are then bundled into a bill for legislative consideration on the rules identified.²

² MINN. STAT. 14.05 (2012)

Statutory Changes

Suggested statutory changes arose during the completion of this report as a result of agency rules review and public input. Highlights of recommended statutory changes include the following:

2011 Wisconsin Act 21 Enhancement

Throughout this rules review process agencies had helpful insight regarding ways to improve the rulemaking process in Wisconsin. As a result, the Governor's Office sought input from agencies and stakeholders on how the rulemaking process could be improved. Some suggestions included creating an offramp for the repeal of obsolete rules, sunset periods for guidance documents, and more transparency of guidance documents.

Unemployment Insurance

It became apparent that one of the largest concerns of employers was reforming the administration of Unemployment Insurance (UI). One in eight survey responders for this report mentioned UI as a concern. Many stakeholders were concerned with the complexity and unfairness of the law as it pertains to employers. Based on this widespread criticism of the current system changes were suggested to the Board. The Department of Workforce Development (DWD) suggested improvements to the administration of UI law as a part of its review. DWD also testified before the Board regarding its UI policy recommendations given to the Unemployment Insurance Advisory Council (UIAC).

Employer's UI Handbook

One widespread complaint of employers regarded the ambiguity of the Unemployment Insurance hearing process. It is typically not until the day of the unemployment hearing that employers are made aware of all of the necessary evidence and procedure required. This makes it difficult for small employers to adequately prepare themselves for these legal proceedings. It has become all too common that an employer hire a lawyer, which can be incredibly costly.

Giving the employer a manual that highlights all of the required materials and outlines the unemployment insurance hearing procedures ensures that there will be no surprises should that hearing become necessary.

Sales Tax Filing

"The Department of Revenue recently changed my reporting requirement for several taxes from monthy to quarterly, since I had frequent months with zero taxes owed. I appreciate it -- it made my life simplier."

Member of Wisconsin Veterinary Association

As a result of public input resulting from this review the Department of Revenue included in its 2013-15 budget submission a recommended change to sales tax filing frequencies. Current thresholds used to determine the frequency of filing have not been updated for decades. The threshold changes for filing frequency benefit small, start-up ventures by reducing administrative costs for start-ups, enabling them to focus on growing their business. An estimated 25,439



retailers would file sales tax less frequently. 13,510 filers would file quarterly instead of monthly and 11,929 would file annually instead of quarterly.

Organizational Changes

While the stated goal of the Governor's agency rule review was to look for potential rule changes, agencies were encouraged to think outside the box when it comes to improvements. Agencies were encouraged to research the feasibility of a one-stop business registration portal as well as make agency specific organizational changes to increase agency efficiency.

Wisconsin's One-Stop Business Portal

A "Wisconsin One-Stop Business Portal" would provide a faster, simpler, less bureaucratic and more friendly process for the registration of new businesses in the state of Wisconsin. Start-up businesses account for only 3 percent of total employment, but a recent study found they account for 20 percent of new job creation.³

Often, information required for filing or registering with one agency overlaps with the information required by another agency. "Wisconsin's One-Stop Business Portal" would consolidate this information into one online portal. With the portal in place, new business registrants need not scour numerous agency websites or fill out redundant forms.

³ Who Creates Jobs? Small vs. Large vs. Young, National Bureau of Economic Research, Haltiwanger, Jarmin, Miranda, August 2010



2011 Wisconsin Act 21 Enhancement

"For too long the overregulation of business has stifled job growth within our state and repelled job creators from others. The common sense reforms contained in our proposal will take the power of regulating away from unelected bureaucrats and put it back where it belongs—in the hands of the people. I believe the Legislature should exclusively have the power to create laws.

I am hopeful that moving forward the bureaucracy will only implement rules and regulations passed by the Legislature and approved by the governor."

- Governor Scott Walker, December 21, 2010

2011 Wisconsin Act 21

In 2011, Governor Walker transformed Wisconsin's rulemaking process by signing Act 21 into law. Prior to Act 21, the rulemaking process had more limited opportunities for public input, less agency accountability and less concern with the rules' impact on the business community. ⁴ Act 21 gives the Governor oversight in the drafting of scope statements and approval again when the final rule is drafted. ⁵ Furthermore, Act 21 and Executive Order #50 require agencies to perform a cost-benefit analysis of the rule in coordination with local units of government and the private sector.

The Creation of the Act 21 Task Force

Act 21 has been very successful in keeping the rulemaking process transparent and rigorous. It is necessarily stringent to ensure new rules that have a large impact on the regulated community are necessary and in the best interest of the state. It establishes balance between the Governor, the agencies and the Legislature. Based on input by the regulators and the regulated, in 2012, the Governor's Office created the Act 21 Task Force to not only strengthen the process, but also streamline it by taking a common sense approach to the realities of rulemaking. Below are some suggested improvements resulting from the Act 21 Task Force.

Act 21 Task Force Recommendations

Streamlining the Process for Cleaning Up the Wisconsin Administrative Code

One concern with the current rulemaking process is that repealing, amending or revising existing rules can



⁴ Wis. Stat. § 227.10, et. seq. (2009)

be a burdensome and lengthy process. This is the case even if the Legislature has mandated a particular rule be promulgated by statute or a new federal standard. Act 21 was designed to be rigorous when new rules are promulgated. However, it was not implemented to inhibit improvements and cleanup of the current administrative code.

The Act 21 Task Force recommends the creation of an expedited process for rule repeals, revisions, and amendments that comply strictly with state or federal statute or are simply clean-up of current administrative code. This could be accomplished by a Governor's waiver.

In order to expedite this process, rules that either incorporate by reference federal requirements for federally delegated programs or those that have language that is essentially the same as federal or statutory

requirements would constitute a third category of rules that are exempt from certain requirements implemented by Act 21. Chapter 227 would incorporate an "off-ramp" for this third category of rules.



Alter the Process for Modified Scope Statements

Currently, if a rule is moving through the approval process and the agency alters the scope statement in any "meaningful or measureable way" a new scope statement must be drafted and sent back to the Governor for approval. Essentially, an agency must start from square one. This safeguard is important in that it ensures agencies draft informative and specific scope statements. This provision also keeps the agency from promulgating a rule that is significantly different from its original scope statement.

⁵ 2011 Wisconsin Act 21

⁶ Wis. Stat. § 227.135(4)

However, this step can hinder the flexibility of an agency to respond to public input. It is not unusual that when a rule is proposed to the public that members of public have insightful suggestions that often strengthen the intent of the rule and at the same time making it less burdensome on the regulated. It is important that agencies are able to take these suggestions to improve the proposed rule but not required to start from scratch on that particular rule.

As a result, the Act 21 Task Force recommends eliminating the need for an agency to go back to the Governor to approve a revised scope statement under certain conditions. The Task Force recommends altering the statutory language "meaningful or measurable" to "inconsistent with the original scope." A scope modification of the rule would be passed to the Governor's Office for passive review. If it is inconsistent with the original scope, then a revised scope statement would have to be submitted for approval. Under this proposal, the original intent of this approval process would remain strong, but would no longer hinder the agency's flexibility to improve rules based on public input.



Keep Rulemaking out of Guidance Documents

There is a growing concern that agencies are avoiding the stringent Chapter 227 rulemaking process by inserting what are essentially rules into guidance documents. Guidance documents are not legally binding and therefore fall outside the scope of Chapter 227.7 An agency cannot label what is actually a rule as guidance in order to bypass the formal rulemaking process. For example, some agencies have inserted

One possible solution is requiring that agencies publish all standard permits, guidance documents, and related materials for 30 days on their website. This way



the public can give agencies feedback prior to their issuance. This transparency provides a check on the agency's ability to place legally binding rules in guidance documents not subject to the formal rulemaking process. Additionally, placing a sunset period on guidance documents would require agencies to promulgate a rule if they wish to make certain information in guidance documents permanent.

generally applicable permit requirements into guidance documents. These generally applicable permit requirements have the effect of law and should be subject to the formal rulemaking process.

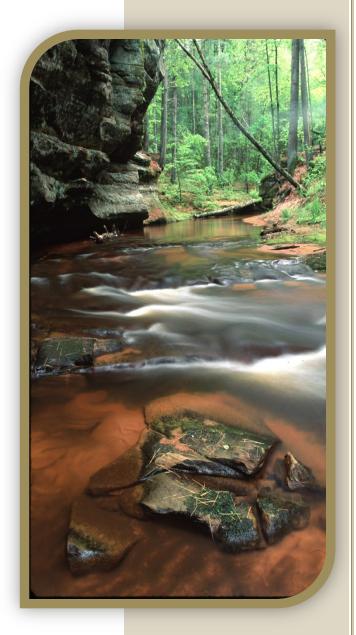
⁷ Wis. Stat. § 227.01(13)(a), et. seq.

Currently, a rule is submitted to a standing committee prior to its submittal to the Joint Committed on Review of Administration Rules (JCRAR). The standing committee has 30 days to review the rule. Following the review by the standing committee, the rule is referred to JCRAR. Then JCRAR has an additional 30 days to review the proposed rule. The 30-day reviews could be extended even further depending on agency or committee actions during the review period. This review time could be viewed as unnecessarily lengthy. Regardless of standing committee action or inaction, JCRAR's review period is added to the time taken to finalize a proposed rule.

The task force recommends amending the statute so that JCRAR can review the proposed rule concurrently with any standing committee reviewing the rule. Both committees could continue to take action on a proposed rule or defer to JCRAR where a proposed rule in need of changes would end up regardless of standing committee action or inaction. This change would continue strong legislative review that is a necessary oversight function.

Other Suggestions

- 1. Allow for electronic publication of rules
- Remove the requirement that rules be sent by registered mail and instead allow for certified mail
- 3. Require that guidance documents all have sunset periods so that agencies must update the documents for clarity on a regular basis



⁸ Wis. Stat. § 227.137(4)

⁹ Wis. Stat. § 227.19(5)(b)(1)



Agency Rules Review

"I am encouraged by the direction the state is heading in supporting its businesses. This survey itself is a good example."

– Member of Metropolitan Milwaukee Association of Commerce

Agency Rules Review

Executive Order #61 along with 2011 Wisconsin Act 46 required agencies to complete a rigorous review of their existing administrative rules. To begin the review, the Governor's staff reviewed administrative code to identify citations and references that were no longer valid. This resulted in 245 suggested modifications being sent to state agencies to assist with their reviews.

Typically, agencies reviewed their rules in two different phases. Phase 1 of the rules review consisted of identifying existing rules for deletion or modification that were obsolete, in contradiction with state statute or court rulings, were outdated, or unclear. This phase was viewed as code "clean up" and its purpose was to ensure the code as written is the most updated version of the law. This "clean up" helps streamline the code and makes reading administrative rules less confusing for the regulated community.



Phase 2 of the report served as a more in-depth review of rules that either directly or incidentally impact small businesses. The purpose of Phase 2 was to take a closer look at those rules that may be unnecessarily burdensome on small business and suggest modifications or repeals of those particular rules.

The agencies compiled these reports and submitted them to the Small Business Regulatory Review Board for review. The Board review included the option to question agencies. In some instances, hearings were held to do so.

The Phase 2 reviews are ongoing in some cases. Agencies will continue to work with the Board to identify rules for review in an effort to reduce the regulatory burden on our small employers.

Agency Acronym Guide

DOA

Department of Administration

DATCP

Department of Agriculture, Trade, and Consumer Protection

DCF

Department of Children and Families

DHS

Department of Health Services

DFI

Department of Financial Institutions

DNR

Department of Natural Resources

OCI

Office of the Commissioner of Insurance

DOR

Department of Revenue

DSPS

Department of Safety and Professional Services

DOT

Department of Transportation

DWD

Department of Workforce Development

DVA

Department of Veterans Affairs

PSC

Public Service Commission

WEM

Wisconsin Emergency Management

Rules Review Results by Agency and Purpose

The Wisconsin Administrative Code consists of well over one thousand Chapters, e.g., ATCP 110. Each chapter is comprised of sections, e.g., ATCP 110(1)(b). The number of sections in each chapter depends on the specific rule, its length and depth. Agencies looked at each section of relevant chapters. Agencies made recommended changes either through repeal of entire chapters, or modifications to chapter sections.

In addition to each agency review its own rules, the Governor's staff conducted a random sample of 500 Rule Chapters from all of the rule chapters existing in Wisconsin. These 500 randomly selected rule chapters were reviewed to determine the number of rules that affected the business community. The rules were randomly selected so that generalizations could be made regarding the administrative code as a whole.

Additionally, the Governor's Office reviewed each randomly selected chapter to analyze the agency's regulatory flexibility analysis as required by 1983 Wisconsin Act 90. Of the 500 rules reviewed, nearly all rules promulgated after the adoption of Act 90 complied with the law. However, only a handful of rules were determined to have a significant impact on a substantial number of small businesses. The majority of rules determined to have an impact on small business did not include any regulatory flexibility analysis because the agency determined that while there was an impact, it was not substantial enough to warrant an analysis. It is evident that the agencies rely heavily on public input during public hearings in the rulemaking process.

In total, 218 of Wisconsin's Administrative Rule Chapters were recommended for modification by agencies. Agencies recommended a total of 307 modifications to rule sections, with 40 full repeals. Tables 1, 2 and 3 list the number of chapters modified, the number of actual modifications, the total full repeals, and reasons for the recommended modifications. It is important to note that based on statutory mandate, some agencies work more closely with businesses than other agencies. For example, the Department of Safety and Professional Services identified 53 potential changes while the Department of Veteran Affairs identified seven. This discrepancy between the rule modifications does not reflect any level of effort; rather, DSPS directly regulates businesses, and DVA does not, per Wisconsin Statutes.

Table 1 provides a complete breakdown by state agency of recommended rule changes. In total, 218 rule chapters were affected, 307 modifications were recommended, 40 were recommended for repeal entirely, and two rules specifically mentioned by survey respondents were recommended for modification. The first column refers to the number of rule chapters of each agency which were reviewed independently by the Governor's Office.

Table 1: Summary of Recommended Rule Changes Made as a Result of Governor Walker's Rule Request

| Agency | Governor's Office Review | Total Rule Chapters Modified | Total Section Modifications | Full Chapter Repeals | Survey Solicited Rules |
|--------|--------------------------------|---------------------------------|--------------------------------|-------------------------|---------------------------|
| DOA | 1 | 2 | 2 | 2 | 0 |
| DATCP | 10 | 9 | 9 | 4 | 1 |
| DCF | 2 | 15 | 15 | 0 | 0 |
| DFI | 17 | 11 | 14 | 4 | 0 |
| DHS | 25 | 9 | 9 | 0 | 0 |
| DNR | 80 | 38 | 39 | 19 | 0 |
| OCI | 43 | 9 | 18 | 0 | 0 |
| PSC | 12 | 16 | 16 | 0 | 0 |
| DOR | 16 | 14 | 61 | 0 | 1 |
| DSPS | 2 | 53 | 58 | 0 | 0 |
| DOT | 17 | 26 | 44 | 5 | 0 |
| DVA | 9 | 7 | 13 | 0 | 0 |
| WEM | 1 | 3 | 3 | 0 | 0 |
| DWD | 10 | 6 | 6 | 6 | 0 |
| Total | 245 | 218 | 307 | 40 | 2 |

As a part of its report, each agency gave justifications for the modification or repeal of each rule chapter or section. Based on these justifications, each rule change was categorized. Some rules had multiple justifications, some justifications were given for multiple sections in a chapter, and some justifications applied to a repeal of an entire chapter. This is why the total number of rule changes in Table 2 (on the following page), does not equal the total modifications in Table 1.

Table 2: Types of Changes Made

| Reason for Revisions | Rule Changes |
|--|--------------|
| | |
| Allows Online Filing | 6 |
| Improves Agency Efficiency | 7 |
| Harmonizes with Federal Standard | 12 |
| Harmonizes with Statute | 49 |
| Makes Consistent with Current Practice | 15 |
| Obsolete | 96 |
| Promotes Clarity | 58 |
| Reduces Burden on Business | 25 |
| Superseded | 20 |
| Typographical Error | 7 |
| Creates Flexibility | 4 |

Of the many modifications, agencies had noteworthy recommended changes. These are highlighted below:

DOA

As a result of DOA's rules review, the agency suggested the repeal of Adm 85 regulating the Rural Hospital Loan Guarantee Program. This program is not needed and has never been used since its creation in 1992.

DATCP

"It is impossible to be in compliance with ATCP 110."

Homebuilder/Remodeler

DATCP's phase I rule review suggestions cover nine administrative code chapters and one statute. Perhaps most notable is the suggested changes to ATCP 110 dealing with home remodeling contractors. There are aspects of this particular rule that need updating to comport with current industry practices. These modifications will make the rule compatible with newer design build practices that have become an important feature of the home improvement industry. This rule was mentioned by numerous survey respondents as a rule in need of modification. There

are an estimated 35,715 home builders and contractors, both licensed individuals and employers.

The DATCP review also recommended updating Wisconsin statutes chapter 97 related to the food production industry. There are an estimated 33,350 employers and 134,100 employees in this regulated industry. A rewrite of this chapter would modernize it to current industry practices. Stakeholder groups are involved in the update and DATCP believes this will have a positive impact on small employers in the food industry.

DATCP's review recommended complete repeal of an ATCP 54 code chapter regarding weather modification that hasn't applied since 1977 as well as lead to the codification of regulatory flexibility for small employers with "minor violations". These changes will clean up DATCP's code and reduce confusion as well as codify procedures to reduce penalties on small businesses that act in good faith to comply with state regulations.

DCF

Nine of the rules recommended for modification by DCF cover small employers totaling 6,846. Some of the rules to be modified date back to as early as 1949. One such modification includes updating DCF 201 to conform with 2011 Act 32. This rule directly impacts small business through its regulation of child-care providers.

DFI

As a result of this rule review, DFI has recommended the repeal of DFI-Bkg 74.08 because it is obsolete. This section regulates the advertising from collection agencies to business clients for which they collect debts, not consumers. The rule prohibits the advertising of false or misleading rates by these collection agencies. DFI recommends a complete repeal of the section because there has been no issue of disclosure of any rates in advertising. In fact, these agencies tend to be very guarded about the rates they charge.

DHS

DHS is recommending modification of nine chapters including DHS Chapter 124, which establishes standards for the maintenance and operation of hospitals and other health care operations. DHS licenses 157 hospitals in Wisconsin. The total state spending to hospitals for medical assistance is \$1.67 billion. Medical assistance recipients total over 1 million. DHS 124 regulates these hospitals. It is outdated, duplicative, and confusing for health care operators because of contradictory state and federal regulations. This modernization will reduce hospital regulatory compliance costs and confusion.

DNR

DNR's rule review resulted in many suggested changes or repeals. The DNR reviewed over 3,700 pages of administrative code. Notably, the DNR has suggested the modification of NR 113 and NR 114 which apply to all small businesses servicing septage containing holding tanks and treatment systems. There are 448 septage servicing businesses and 1,124 certified operators. The purpose of this chapter is to provide requirements for disposal of larger volumes of septage. Many small businesses perform incidental services that require limited septage disposal and/or storage. Examples include restaurants and campground owners. By rule, these incidental service companies are regulated in the same manner as businesses that provide septage disposal as a mainstream activity. This means they could have to pay for training even though they contract with private servicing companies to remove their waste.

These chapters can be modified to treat employers with incidental contact with waste containers and disposal differently than the employers that have regular contact. This will allow for an improved focus on training for the employers that specialize in this service and lift a burden from other employers with incidental contact. These rules were specifically mentioned by survey respondents.

Through the DNR's review, they also recognized numerous reporting requirements that were unneeded. For example, state acid rain limitations have largely been superseded by federal requirements however, reporting requirements of the state law still exist. Emissions do not approach state limits and these reports accomplish nothing useful. They are also a drain on state resources. The DNR receives 5 reports each year.

The DNR had some interesting comments submitted as a result of its review. They totaled 44 comments in the review. One angler suggested allowing trolling in Vilas County where only row trolling is allowed today. In his words, "Give an old guy a break." The DNR responded to him that the Fisheries Division is currently working on code updates to allow trolling statewide with some restrictions.

DNR also received comments from a well driller suggesting a combination of two similar forms relating to high-capacity wells. DNR was pleased to respond that they had combined the forms and now offer them online for convenience. For calendar year 2011 groundwater withdrawals totaled 213 billion gallons from 11,754 sources.

OCI

OCI suggested a total of 18 rule section modifications affecting 9 chapters. The agency identified several sections of its code that had needed to be updated in light of statutory repeals or enactments. OCI is currently in the process of an in depth review of its code in anticipation of changes at the federal level resulting from the Affordable Care Act.

PSC

In 2010 and 2011, the Commission received over 7,000 complaints on utility billing. The Commission's intervention in those complaints saved ratepayers close to \$380,000. Nearly 1,000 complaints arose from

disputed amounts of use, meter accuracy, estimated billing, and back-billing. As a result of this rules review process, PSC is amending its meter retention rules to require utilities to retain meters longer if a customer believes the meter is not reading accurately. The PSC expects these suggested changes will assist the Commission in resolving billing disputes, save customers money in instances where the meters are found to be inaccurate, and increase the confidence of utility ratepayers in the accuracy of their bills.

DOR

DOR put forth numerous areas of its administrative code for modification or repeal. In total, 61 modifications were included in DOR's review report. Some notable modifications include deleting the out-of-date Earned Income Tax Credit qualifications that could potentially cause confusion, updating the tax rate calculation for motor vehicle fuel, updating taxation rates for Section 9.70(3) to enhance clarity, and repealing Section 16.04(2) which had not been updated since 1985.

Section 16.04(2) was a holdover rule from preinternet days. Updating this particular section ensures local governments do not have the administrative burden of submitting their own forms to qualify for local aid programs.

As a result of public input DOR included in its 2013-15 budget submission a recommended change to Sales Tax Filing Frequencies. Current thresholds used to determine the frequency of filing have not been



updated The decades. proposed statutory changes would increase the annual threshold from \$300 to \$600, the quarterly threshold from \$301-\$2400 to \$601-\$4800 and the monthly threshold from \$2401-\$-\$14400 to \$4801-\$14400. These greater

These greater thresholds for filing frequency benefit small, start-up ventures by

reducing administrative costs for start-ups enabling them to focus on growing business. An estimated 25,439 retailers would file sales tax less frequently. 13,510 filers would file quarterly instead of monthly and 11,929 would file annually instead of quarterly.

DSPS

"Model everything off DSPS. The folks at DSPS have been great. I love the willingness to work with small business."

Survey Responder and Home Builder

Because of this rule review DSPS proposed modifications to SPS chapter 382. This rule requires municipalities to employ two or more full-time plumbing inspectors if they wish to take on the responsibility of being a delegated authority for the commercial

plumbing plan review. Some municipalities may wish to take on this responsibility but cannot justify the hiring of two full-time plumbing inspectors. As



a result of this review, DSPS plans to modify this rule to delete the two-inspector requirement. The modified rule would simply allow municipalities to hire a DSPS approved plumbing inspector as needed and remove this unfunded mandate.

Included in its report totaling 53 total modifications DSPS highlighted another mandate that fire departments replace all rope after any use; even if it is used only one time and in safe condition. This can add hundreds if not thousands of dollars in costs to fire departments depending on their size. After reaching out to stakeholders, DSPS learned that this code is not always followed and as long as rope is inspected for safety after use, removing this mandate would be supported. DSPS recommends continuing to work with stakeholders to lift this burden, but also to maintain safety by enforcing inspections on any rope that is used and possibly reused.

As another example, DSPS highlighted chapter OPT 5.02 dealing with optometrists. As currently written, this chapter states that a lens prescription must come via "written order" and leaves no room for an electronic signature like rules pertaining to contact lens prescriptions do. The Optometry Examining Board seeks to bring the rules for lens prescriptions in line with contact lens prescriptions. There are over 1,100 licensed optometrists. With this change countless thousands of their patients – will be able to enjoy the

increased speed and accuracy of electronic prescriptions for eyeglasses.

A large number of veterinarian survey responders expressed concern with the impact changes to reporting requirements would have on their businesses. The Pharmacy Examining Board is required to create a prescription drug monitoring program per 2009 Act 362. The Board heard testimony from DSPS and veterinarians regarding the rule needed to implement Act 362 (Phar. 18). The Wisconsin Veterinary Medical Association estimates the rule will cost veterinarians millions annually in compliance costs. ¹⁰ Based on the testimony the Board recommended the legislature exempt veterinarians in statute. This would have to occur via statute change, not rule change.

DOT

Among other changes in its review, DOT suggested the modification of Trans 131, regarding the Motor Vehicle Inspection and Maintenance Program. The modifications update some definitions within the chapter to ensure compliance. Currently, the rule language refers to 'registered' repair facilities; however, the appropriate language is 'recognized' facilities. This modification enhances clarity for small businesses owners.

DOT also recommends updating Trans 138 and 142 to eliminate unnecessary paperwork creation and retention requirements on motor vehicle dealers and auction dealers. This information would continue to be held by the dealer in the event of it being needed. However, it would be available via electronic format, saving time and money. This covers 131 dealers in Wisconsin.

DOT's review also resulted in recommended changes to Trans 312 to exempt small haulers less than 10,000 pounds from having to stop at open weigh stations. DOT found this was an unnecessary burden on small employers and other enforcement actions exist to monitor these haulers. This change would make Wisconsin code consistent with other states and federal regulations. This would reduce confusion for these haulers traveling interstate. DOT could not put an exact estimate on the number of haulers that could benefit from this change. However, they did say the number would be significant.

DVA

The agency is modifying or repealing seven chapters of code. Mostly this is to bring the code up to date with 2011 Wisconsin Act 36, which changed the makeup and authority of the Board of Veterans Affairs.

WEM

As a result of its review Wisconsin Emergency Management updated its code to bring it into compliance with online reporting requirements for businesses covered under the Emergency Planning and Community Right-to-Know Act (EPCRA). The EPCRA originally passed Congress in 1986. Wisconsin businesses will benefit from expedited reporting requirements if they are covered under EPRCA.



DWD

"DWD rules and regulations make me cautious about hiring new people. I have to realize that should that person not work out, I get penalized through unemployment fees. I need two more people, but I haven't hired anybody for those positions in more than two years."

Wisconsin Dentist

Along with many chapter repeals included in its review report, DWD is in the process of creating a model Unemployment Employer Manual to provide to employers and prepare them for unemployment insurance adjudications. Many survey respondents and stakeholders indicated a frustration with the unemployment insurance process. This manual will provide greater access to rules regarding this process and also encourages compliance.

Through its review, DWD also recognized it had many resources for employees but not for employers

¹⁰ Phar. 18 Fiscal Analysis

on its webpage. More resources will be made available to employers so they can better comply with state employment laws. This will also hopefully reduce confusion and frustration with agency dispute adjudications.

Additionally, DWD is in the process of promulgating a new rule which enables the department to be flexible in disciplining violations by small businesses. This will put them in compliance with 2011 Act 46 and E.O. #61.

Legislative Rule Bundle

Each recommended rule must go through the rulemaking process to be modified for repealed. This process is intentionally lengthy and thorough for the promulgation of new rules. Above the recommended changes to Act 21 presented in this report, it is recommended that the Legislature introduce a bill bundling these recommended rules for repeal. Minnesota requires agencies to perform a code clean-up annually. ¹¹ Each agency must scour its administrative rules and identify those which are obsolete, superseded or inconsistent. Additionally, agencies have the option of submitting these rules to the Legislature as a rule bundle bill.

¹¹ MINN. STAT. 14.05 (2012)



Stakeholder Outreach Results

"Remember that farmers work to protect the environment and that in most cases they know a lot more about environmental protection than someone working in Madison."

– Wisconsin Farmer, Survey Responder

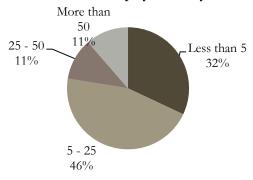
Stakeholder Outreach Results

One of the most important aspects of the Governor's regulatory review was gathering public input from those directly affected by state rules. The Governor's Office, through reaching out to 43 stakeholder associations, distributed the survey to thousands of business owners across the state.

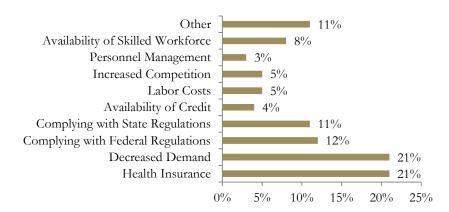
The Governor's Office asked each of these associations to forward a regulatory review survey to their members. Through this effort thousands of business owners, large and small, were contacted. The companies included restaurants, dentists, independent insurance agents, farms, construction contractors, real estate agencies, manufacturers, engineering firms, and many more. The survey, while unscientific given the self-selection of businesses, does provide important insight into a part of Wisconsin's business community directly affected by Wisconsin rulemaking.

Of the thousands of employers contacted, 597 responded with their input. Below are the results of the stakeholder outreach.

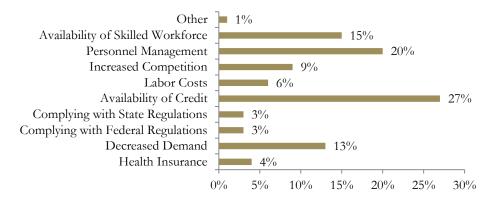
1. How many full-time Wisconsin employees does your business employ?



2. Which of the following would you say is the MOST important challenge facing your business today?



3. Which of the following would you say is the LEAST important challenge facing your business today?



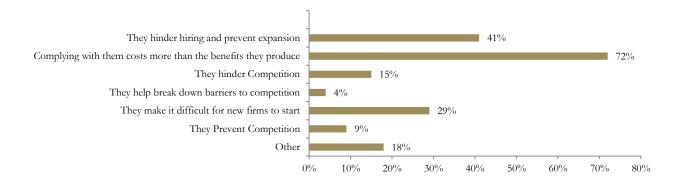
4. How much impact does each of the following areas of regulation have on your business?

| | Health & Safety Rules | Employment Rules | Environmental Rules | State Business Taxes | Federal Business Taxes | State Sales Taxes | State Income Taxes | State Property Taxes | Personal Property Taxes | Local Property Taxes | Local Ordinances |
|-------------------------|--------------------------|---------------------|------------------------|----------------------------|------------------------------|-------------------------|--------------------------|----------------------------|----------------------------|-------------------------|------------------|
| A Major Impact | 36% | 31% | 24% | 43% | 46% | 23% | 37% | 40% | 35% | 39% | 18% |
| A Moderate Impact | 39% | 43% | 37% | 37% | 33% | 34% | 40% | 35% | 35% | 33% | 30% |
| Little Impact | 23% | 22% | 33% | 18% | 32% | 32% | 19% | 20% | 25% | 22% | 44% |
| No Impact | 3% | 3% | 7% | 3% | 10% | 10% | 4% | 5% | 5% | 6% | 7% |

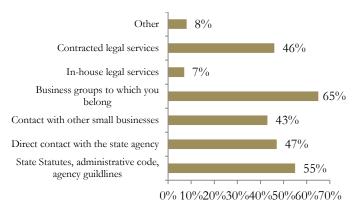
5. For those areas you rated as having a Major or Moderate Impact in the previous question, please select whether it is the actual reporting requirements or the rules, the reporting requirements, or both, that have had an impact on your business?

| | Health & Safety Rules | Employment Rules | Environmental Rules | State Business Taxes | Federal Business Taxes | State Sales Taxes | State Income Taxes | State Property Taxes | Personal Property Taxes | Local Property Taxes | Local Ordinances |
|-----------|-----------------------------|------------------|------------------------|----------------------------|---------------------------|-------------------------|--------------------------|----------------------------|-------------------------------|----------------------------|---------------------|
| Actual | 33% | 25% | 26% | 30% | 29% | 20% | 32% | 42% | 32% | 42% | 27% |
| Reporting | 7% | 10% | 6% | 7% | 6% | 8% | 4% | 3% | 6% | 3% | 4% |
| Both | 34% | 39% | 28% | 41% | 42% | 34% | 39% | 28% | 34% | 25% | 20% |
| N/A | 36% | 26% | 40% | 22% | 23% | 39% | 25% | 27% | 28% | 30% | 50% |

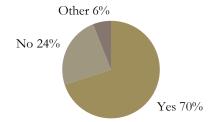
6. In general, how would you describe your attitude towards state regulations?



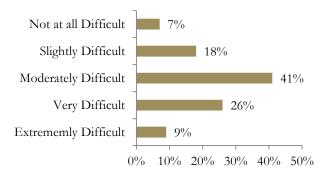
7. Which resources do you use to figure out how to comply with STATE laws/rules?



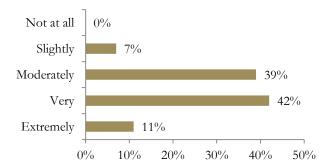
8. Does regulatory compliance impose a significant cost on your business?



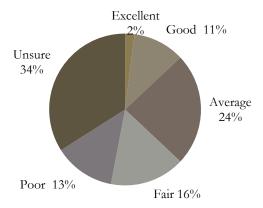
9. In your opinion, how difficult is it to comply with STATE laws/rules governing your business?



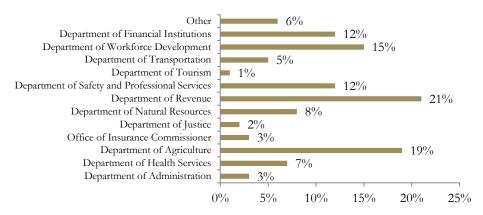
10. How familiar are you with those STATE laws/rules that affect your business?



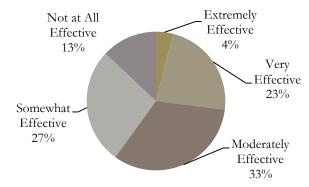
11. In comparison to other states, how would you rate Wisconsin's regulatory environment as it pertains to your business?



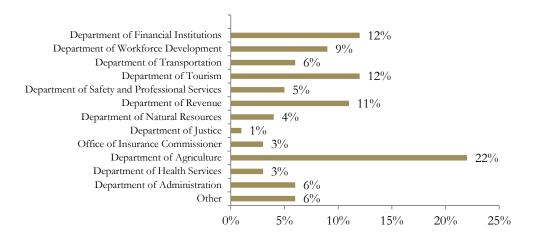
12. Which agency does your business have the most contact with on a regular basis?



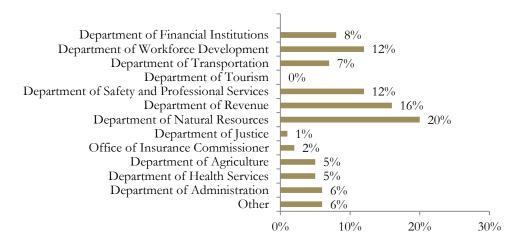
13. Based on your previous answer, how effective is this agency in helping you understand rules and achieve compliance with these rules?



14. In your opinion, which agency is the "easiest" to work with?

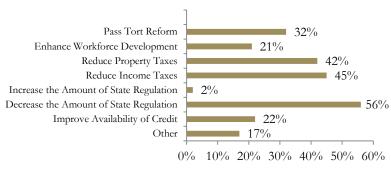


- 15. Question 15 was open-ended. Here, respondents indiciated why the agency from Question 14 was the easiest to work with. See "Small Businesses Speak" for example responses.
 - 16. In your opinion, which agency is the most "difficult" to work with?



17. Question 17 was open-ended. Here, respondents indiciated why the agency from Question 12 is the most "difficult" to work with. See "Small Businesses Speak" for example responses.

18. What do you as an employer need state government to do to enable you to create jobs in the upcoming year?



- 19. Question 19 was open-ended. Here, respondents indicated what regulating agencies can do to help their business succeed. See "Small Businesses Speak" for example responses.
- 20. Question 20 was open-ended. Here, respondents described state rules or actions that they believed place an unecessary burden on their business. See "Small Businesses Speak" for example responses.
- 21. Question 21 was open-ended. Here, respondents described state rules or actions that they believed help their business succeed and/or eases compliance. See "Small Businesses Speak" for example responses.





Small Businesses Speak

"Lower our taxes/expenses so we can hire good people. Set up basic guidelines and then get out of the way."

– Wisconsin Small Business Owner

"It is my observation that government usually overreacts to many situations and imposes more regulation than is needed. And, regulations tend to paint everyone with a broad brush. Therefore, punishing the good guys along with the bad guys."

"Unemployment compensation needs serious training in common sense. Had an employee who was terminated for not showing up for work for several days. He was granted unemployment benefits because he wasn't told that if he missed work he would be fired."

"DNR is definitely 'Open for Business' by working closely with us to better understand our issues and then helping to brainstorm potential solutions."

"I feel that unemployment claims are being handled solely at the discretion of the adjudicator, rather than operating under set guidelines."

Experience with Agencies

been doing a good job providing access and support via the web and email."

"The DOR has

"I appreciate agency employees continuing to creatively work with their very tight budgets. You provide valuable services to those of us in business. And for you inspectors, thanks for your work, as you 'trust but [compassionatly] verify'!"

"I don't have alot of contact with the agency, but have found that when I do it is much easier lately to contact an individual and I get answers back faster than before.

Also, I've had some contact with the DSPS and DWD recently and they were very helpful and courtious."

"Give job creators certainty. Tell them what they can expect and for how long. Attempt to extend the length of how long they can expect whatever it is."

"Use common sense. Be mindful that we are small businesses that are affected by seemingly small changes in regulation, but sometimes these changes come with large financial consequences that can be crippling."

How Can Regulating Agencies Help?

"Lower out taxes/expenses so we can hire good people. Set up basic guidelines and then get out of the way."

"Policies that the state requires even for our small business. We should not have to keep the same qutoa of regs that a multimillion dollar business business has to."

"the way Wisconsin and Federal employment laws do not match, having to learn two sets of rules."

Unnecessarily Burdensome Rules

"Unemployment reporting laws
– when we hired someone that
was collecting unemployment
we had forms and filing and
paperwork for that person.
When the employee reported
falsely their income. It became
our problem and required a
lawyer to correct the situation."

"DWD rules and regulation make me cautious about hiring new people. I have to realize that should that person not work out, I get penalized through unemployment fees. I need two more people, but I haven't hired anybody for those positions in more than two years."

Difficulties with a Particular Agency

"The DNR has excellent people at the top but the people in the field are ignoring their direction and running the agency without regards to changes in management. The people at the field level need to remember who they work for and if they cannot be cooperative with farmers, they should find new work."

"It is very hard to get answers to any licensing questions, almost always referred to look things up instead of getting answers."

State Rules Creating an Unnecessary Burden

"Taxes are too high. Business, Property, Tax tax

"Unemployment Insurance practices that the State has conducted are unfair and directly impacts employer's unemployment insurance costs."

"Wisconsin's Prescription Drug Monitoring Rule (Phar 18) for Veterinarians"

State Actions that Benefit Your Business

"I am encouraged by the direction the state is heading in supporting its businesses. This survey itself is a good example."



Unemployment Insurance Reform

"You need to take a serious look at the unemployment group and how they look at employee terminations."

Member, Wisconsin
 Automobile and Truck Dealers
 Association

Unemployment Insurance

The Small Business Regulatory Review Board (Board) took testimony from the Department of Workforce Development (DWD) regarding the state's unemployment insurance (UI) regulations. Unemployment regulations have been a persistent concern relayed to the state from employers. Unemployment came up 76 times in the survey to business owners completed for this report. That is one every eight responses. out of

The testimony highlighted recommendations DWD submitted to the Unemployment Insurance Advisory Council (UIAC). The UIAC reviews UI law and makes recommendations to the legislature for consideration.

Unemployment benefits are important and vital to getting individuals back on their feet after losing employment. The administration of this program is also vitally important for the health of our state employers. Common sense changes could improve the reserve fund condition, enhance the integrity of the program, and ensure taxes paid into the fund are used properly.



Tax Impact

Unemployment regulations have a direct impact on job creation and economic growth. The benefits are paid from payroll taxes. If you employ people, or are looking to hire, these taxes are a significant factor employers consider.

Over the last decade, the UI reserve fund, the repository for these taxes and the dispensing of benefits,

has gone from a surplus to a deficit. This has been brought on by the recession, but also because of changes in the UI program.

In 2012, the UI reserve fund opened with a \$1.2 billion deficit ¹². Because of the deficit and money borrowed from the federal government to cover loans to pay benefits during the recession, employers are now paying an assessment to cover the interest on this debt. Employers paid \$42.3 million in 2011 toward this assessment and are projected to pay \$35.6 million in 2012¹³. The assessment is not expected to go away until 2014.

Not only are employers being charged this assessment, they also lose a portion of the Federal Unemployment Tax Act (FUTA) credit on wages every year the state owes the federal government for its loan to pay unemployment benefits. The loss equated to a \$47 million reduction in the credit to employers in 2012. The loss of the credit is expected to take place until 2014. It increases 0.3% each year the federal loan is outstanding.

Program Integrity

In 2011, there were roughly 37,000 fraudulent determinations of UI¹⁴. In 2010, this equated to \$37 million in fraudulent payments and \$41.4 million in overpayment errors¹⁵. Interestingly, under current law if an individual receives a payment in error it cannot be recovered by DWD in some instances. However, if an employer makes a mistake the department can recover regardless.

Reducing fraud in the program is important, but regulatory changes are needed as well. The regulations for unemployment insurance work-search requirements have not been substantially changed since 1984¹⁶. In Wisconsin, claimants are required to perform two work searches per week. However, waivers to this requirement are available to certain claimants. Currently, half of all claimants are exempt from having to actively look for work¹⁷.

¹² Department of Workforce Development SBRRB Presentation, Georgia Maxwell, October 10, 2012

¹³ Department of Workforce Development, Unemployment News and Information. Available at: http://dwd.wisconsin.gov/ui/

¹⁴ Ibid.

¹⁵ Governor's Commission on Waste, Fraud, and Abuse Final Report

¹⁶ Department of Workforce Development Memo to the Special Cabinet on Workforce Development, January 5, 2012

¹⁷ Ibid.

Regulatory Changes

During DWD's testimony to the Board, the department outlined the fiscal and regulatory issues related to UI. DWD shared with the board its recommended regulatory changes given to the UIAC which were based on employer concerns and the need to achieve UI reserve solvency. The DWD suggestions



aim to reform UI and move closer to solvency while continuing to provide a vital benefit to eligible claimants at the same time instilling needed program integrity. These recommendations were supported by the board. The recommendations aimed to address the following:

"Unemployment rules are unfair. We cannot fire for cause without having to pay unemployment. WE have employees fired for verified theft or other infractions who still receive unemployment compensation. Sets a very bad precedent for the other staff members."

Wisconsin Veterinarian

- Under federal requirements, proof of searches is required. Under state benefits, documentation limited to eight weeks can be requested by the state. However, weekly certification is done by the claimant but no documentation is required unless requested by the state.
- Under Wisconsin law, a person on UI can refuse work and still receive benefits in certain circumstances 18. Wisconsin's standards are broader than federal standards. Under federal law, a person can refuse work if they have an illness, there are distance issues, religious objections, physical limitations, or they are participating in training. Under state law, the determination is subjective and much more open ended depending on DWD's determination.

Wisconsin currently has 18 quit exceptions that allow workers to quit a job and still receive benefits¹⁹. In the Midwest, the state with the next highest number of exceptions is Minnesota, with nine. Wisconsin's exceptions range from quitting for medical reasons to locating to a new area with a spouse. Many of these are necessary and common sense. Other changes could reduce the cost to the UI reserve and bring Wisconsin in line with other state rules.

"Unemployment compensation needs serious training in common sense. Had an employee who was terminated for not showing up for work for several days. He was granted unemployment benefits because he wasn't told that if he missed work he would be fired."

Restaurant Owner



Conclusion

Unemployment benefits are important and vital to getting individuals back on their feet after losing employment. The administration of this program is also vitally important for the health of our state employers. Common sense changes could improve the reserve fund condition, enhance the integrity of the program, and ensure taxes paid into the fund are used properly.

The Board voted to recommend work searches increase from two to four per week. This change could occur via rule. However, other DWD suggestions need statutory changes to go into effect. The Board approved a resolution mentioning UI included in appendix B.

¹⁸ Ibid. 19 Ibid.



One-Stop Business Portal

"Have all of the forms
we need to fill out in one
place; online. That
would help speed the
process for small
business."

– Wisconsin Lodge Owner

One-Stop Business Registration Portal

New business owners often find compliance with state agencies confusing, complex and overly burdensome. It is important that Wisconsin's regulating agencies take a page from the book of business and use innovation to overcome challenges, provide better service, and improve relationships with the business community. The "Wisconsin One-stop Business Portal" could be a part of the solution.

Think of this portal as the equivalent of a private vendor software program used to file your taxes, but instead for business registration in the state. Businesses would no longer have to register separately with the Department of Workforce Development, Department of Revenue and Department of Financial Institutions among other potential agencies. This e-Government program could allow businesses to register for

unemployment insurance, workers compensation and taxation, and complete corporation registration, among other state and local registrations in one centralized location.

Not only could the program streamline the registration process, it could also provide easier access to resources available across all state

agencies. Depending on the type, size, and location of the business, it could be directed to local resources and regulations to help ease compliance. Through this one-stop registration, the business owner could be given advice and resources from other state agencies. For example, the business would be directed to the Department of Natural Resources if air permits are needed or the Wisconsin Economic Development Corporation if tax incentives are available, to name just two.

Other states have implemented one-stop business registration portals with tremendous success. Utah began the process of creating a one-stop state portal in 1999. Utah now has more than 1,000 services online

and has saved employers and the state time and money. ²⁰ The services include a one-stop business registration portal. The total savings and cost avoidance to Utah over a five-year period was \$61 million for the overall state portal. ²¹

Not only does this program save state resources, employers also save valuable time and money at a sensitive period in their development. States must cut red tape for business start-ups in order to cultivate



them. A state must encourage start-up businesses because young businesses grow faster than mature firms do. A recent study found that while startups account for only three percent of total employment, they also accounted for nearly 20 percent of job creation.²²

More recently, Kentucky instituted a one-stop business portal. A Kentucky study stated the amount of time a business had to register with their revenue department was reduced by 75%.²³ The same study identified 12 total states with one-stop business registration portals. This number is growing. That is because these portals are saving businesses valuable time and putting these states at an economic advantage.

This e-Government technology can be used to help businesses and individuals get licensed as well.

²⁰ Center for Public Policy and Administration, The University of Utah, Smarter eGovernment: The Economics of Online Services in Utah

²¹ Ibid.

²² Who Creates Jobs? Small vs. Large vs. Young, National Bureau of Economic Research, Haltiwanger, Jarmin, Miranda, August 2010

²³ Innovation in Government, The Kentucky Business One Stop Portal Assessment, December 30, 2011

Wisconsin has 12 state agencies with over 800,000 licenses in 330 vocations.²⁴ An e-Tool such as the one-stop business registration portal could help employers navigate state government regulation and get them working more quickly.

This technology can also be completely self-funded. According to the 2012 Wisconsin Statewide Strategic IT Plan, 23 states are self-funded through fees on services.²⁵ The fees are added in consultation with the stakeholders, affected agencies to ensure they are agreeable, and add value to the government service provided. The revenue maintains the service and pays for the start-up costs.

A one-stop business registration portal would streamline government regulations, save employers time and money, and save the state money as well. This is a common sense approach to increasing regulatory compliance and promoting economic growth. Numerous employers in the regulatory review survey mentioned this one-stop registration portal as a priority.



²⁴ Wisconsin Department of Administration Data

²⁵ 2012 Wisconsin Statewide Strategic IT Plan



Conclusion

"Small businesses need to have a voice in the regulatory process. I commend the members of the Small Business Regulatory Review for being that voice and beginning their review of government regulations."

- Governor Scott Walker, March 7, 2012

Conclusion

From the restaurant owner in Kenosha to the farmer in Rhinelander, Wisconsin's small businesses and entrepreneurs are the impetus behind a strong economy. Therefore, it is imperative that Wisconsin provide a regulatory environment that allows them to thrive.

Job creation and the growth of our state's economy are dependent on a vibrant small business sector. According to recent U.S. census data, 86% of Wisconsin businesses employ fewer than 20 employees. While most of Wisconsin's businesses are small, they are hit the hardest financially by regulation. Small businesses spend 80% more per worker than large employers to comply with government regulation. ²⁶ The massive amount of spending per worker makes hiring and investing more difficult.

Regulations are often a necessary part of ensuring the well-being of Wisconsin's citizens. However, it is important that our regulating agencies consider the large impact their rules have on the engine driving Wisconsin's economy. A regulatory system cannot meet



its goals if the regulated are unable to comply. It is important that the regulators and the regulated work together, not as adversaries. According to a recent survey 22% of employers thought reducing regulations would help their business.²⁷ Reducing the burden on small business makes job creation easier.

²⁶ Governor Scott Walker, Executive Order #61, February 22, 2012. The results gathered from nearly 600 business owners provided an instrumental look into regulations on the ground level. While ensuring safety and fairness it is important that regulating agencies understand the practical effects these regulations have on employers. The initiative by state agenices, as well as the Governor's Office, shows a desire to keep Wisconsin open for business.



Wisconsin has moved up the CEO Magazine Best States for Business list from 24 to 20. According to the ranking, Wisconsin could do better with more regulatory reform. The Badger State received three out of five stars for taxation and regulations in the survey.

Forbes magazine recently listed its Best States for Business list and regulatory climate was a factor in the rankings. A part of this calculation was Wisconsin's regulatory ranking at which was 30th in the nation. Only Minnesota was lower in the midwest. This report and a continous review by Wisconsin of its regulations could improve this ranking. In the Forbes article revealing the 2012 Best States For Business it stated, "Last year, Gov. Herbert [of Utah] initiated a review of the state's nearly 2,000 administrative rules. The state eliminated or modified 368 of them that Herbert characterized as 'a drag on the economy'." ²⁸ Utah conducted a similar review to Wisconsin's in 2011. Utah is ranked #1 in Forbes and has a regulatory rank of 6th in the nation.

²⁷ Wisconsin Manufacturing and Commerce 2013 Economic Outlook Survey. November 2012.

²⁸ Forbes, December 12, 2012

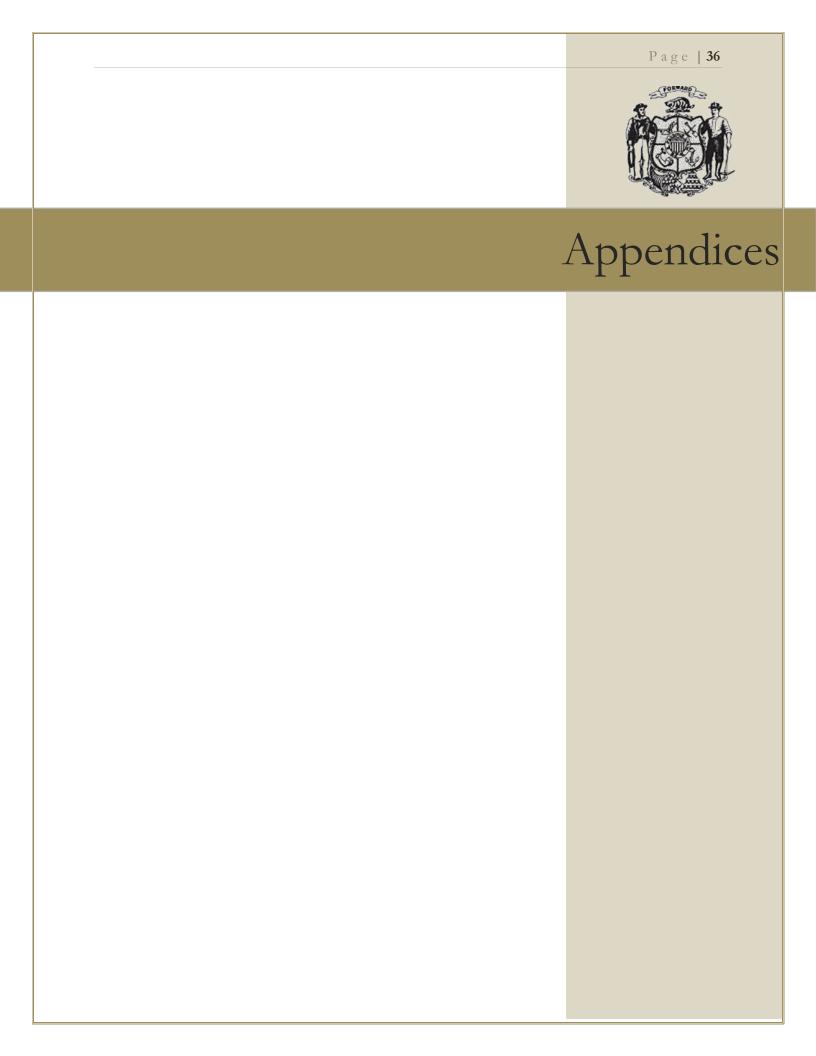
Governor Walker understands the need for reasonable regulation in order to provide for a level playing field for businesses. However, he understands it is equally important that Wisconsin continues to grow and prosper and that unecessary and overburdensome regulation is unsustainable. This is why Executive Order #61 was aimed at striking a balance between adhering to original protections in the intent of the statute while removing unecessary hinderances to economic growth.

Many necessary changes were made as a result of the Governor's request. This report has found some areas of Wisconsin's regulatory environment that are successful and effective, however there is always room for improvement. As a result of Governor Walker's request, 218 rule chapters and 307 modifications have been recommended, with 40 up for complete repeal. Additionally, various statutory changes and a handful of organizational changes have been reviewed and discussed by the Small Business Regulatory Review Board.29

This report casts light on Wisconsin's regulatory environment as it exists. It highlights steps Governor Walker has taken to decrease the regulatory burden on small businesses, comprehends results of the agencies rules review, provides suggestions for further improvement and analyzes input provided by businesses.



²⁹ See Appendix D for a Comprehensive Summary of Recommendations



Appendix A: Business Associations Contacted

Business Associations Contacted

American Council of Engineering Companies of Wisconsin

Associated General Contractors of Wisconsin, Inc.

Bio Forward, Inc.

Commercial Association of Realtors, Wisconsin

Dairy Business Association

Independent Business Association of Wisconsin

Independent Insurance Alliance of Wisconsin

Metropolitan Milwaukee Association of Commerce

National Federation of Independent Business

Pharmacy Society of Wisconsin

Wisconsin Aggregate Producers

Wisconsin Agribusiness Council

Wisconsin Association of Convention and Visitors Bureaus

Wisconsin Bankers

Wisconsin Builder's Association

Wisconsin Cable Association

Wisconsin Cattlemen's Association

Wisconsin Chiropractic Association

Wisconsin Corn Growers Association

Wisconsin Credit Union League

Wisconsin Dental Association

Wisconsin Economic Development Association

Wisconsin Funeral Directors Association

Wisconsin Grocers Association

Wisconsin Hotel and Lodging Association

Wisconsin Independent Business, Inc.

Wisconsin Industrial Energy Group

Wisconsin Insurance Alliance

Wisconsin Manufacturing and Commerce

Wisconsin Manufacturing Extension Partnership

Wisconsin Motor Carriers Association

Wisconsin Paper Council

Wisconsin Petroleum Marketers & Convenience Store Association

Wisconsin Pork Association

Wisconsin Potato & Vegetable Growers Association

Wisconsin Ready Mixed Concrete Association

Wisconsin Realtors Association

Wisconsin Restaurant Association & Tourism Federation of Wisconsin

Wisconsin Soybean Association

Wisconsin State Cranberry Growers Association

Wisconsin Transportation Builders Association

Wisconsin Utilities Association, Inc.

Wisconsin Veterinary Medical Association

Appendix B: Resolution of the Small Business Regulatory Review Board

Resolution of the Small Business Regulatory Review Board

December 12, 2012

Re: Resolution on Support for Small Businesses

The following resolution of the Small Business Regulatory Review Board (the Board) of the State of Wisconsin is adopted by the Board on the date set forth above, following the required notice and with quorum of the Board pursuant to Chapter 19 of the Wisconsin Statutes:

WHEREAS, small employers are the engine of a strong and vibrant State of Wisconsin economy and unnecessary regulation can have a detrimental impact to small business growth;

WHEREAS, responsible, up-to-date, and accurate administrative code can increase compliance, reduce employer confusion and cost, and protect against unfair business competition;

WHEREAS, the authority of the Board was greatly expanded in Wis. Stat. sec 227.14(2g) by 2011 Wisconsin Act 46, in Wis. Stat. sec 227.30, and enhanced by Executive Order #61 which required a code review by state agencies and requested the Board "provide a report and analysis of these rules, in a manner similar to Wis. Stat. § 227.30(1), to the Governor's Office of Regulatory Compliance and the agency with the authority to amend the rules, which details the rules they have identified for modification.";

Now, Therefore, the Board:

RESOLVED, support for the work of the Governor Scott Walker administration to review existing state regulations and repeal or modify those that are unneeded or burdensome to employers as long as they do not take away from the public health or welfare;

RESOLVED, support for the creation of a one-stop for business registration and information in the State of Wisconsin;

RESOLVED, support for responsible unemployment insurance program reform that protects benefits of the unemployed while responsibly administering a solvent program without unnecessary spending of vital employer tax dollars;

RESOLVED, support for the promotion of compliance with reasonable and necessary state regulations through an up-to-date and accurate administrative code;

RESOLVED, support for continual submission of agency rule recommendations to the Board, agencies regularly reviewing administrative code for updates and improvements, and an ongoing agency dialogue with the Board aimed at improving the regulatory climate in the State of Wisconsin.

This Resolution shall take effect immediately upon its adoption on December 12, 2012 and be included in the report submitted to the Governor's Office of Regulatory Compliance.

Appendix C: Rule Chapters/Sections Modified

DFI - WCA 1.65 - Exempt Property; wages

| DATCP |
|--|
| ATCP 1 - Minor Violations by small Businesses |
| ATCP 55 - State Inspection of Meat Plants to allow interstate rules |
| ATCP 110 - Home Improvement |
| ATCP 111 - basement Waterproofing |
| ATCP 125 - Mobile Home Parks |
| ACTP 104 - Tobacco Buying and Selling |
| ATCP 54 - Weather Modification |
| ATCP 113 - Gasoline Advertising |
| ATCP 136.01(1) - Ozone Depleting Refrigerar Substitute |
| DOA |
| Adm 85 – Rural Hospital Grant Program |
| OJA 1 – Traffic Stop Data Collection and Analysis |
| DCF |
| DCF 37 – Information to Be Provided to Foste Parents |
| DCF 52 – Residential Care Centers for Childre and Youth |
| DCF 54 – Child-placing Agencies |
| DCF 57 – Group Homes |
| DCF 59 – Shelter Care Facilities |
| DCF 201 - Administration of Child Care Funds |
| DCF 202 - Child Care Certification |
| DCF 250 - Family Child Care Centers |
| DCF 251 – Group Child Care Centers |
| DCF 252 - Day Camps for Children and Day Care Programs Established by School Boards |
| DFI - BKg 41 - Fees and Renewals |
| DFI - Bkg 47 - Transition to License Systems |
| DFI - BKg 73 - Adjustment Service Companies |
| DFI - BKg 74 - Collection Agencies |
| DFI - BKg 76 - Sales Finance Companies |
| DFI - WCA 1.241 - Finance Charge for consumer credit transactions |
| DFI - CCS 6.06 - Bulk Transfer UCC filings |
| DFI - SEC 7.01 - Fees for copy of report on floppy disk |
| DFI - CCS 20.03 - Video Service Franchise |

DFI - Bkg 46 - Responsible High Cost Mortgage

Lending

| | I - WCA 1.655 - Exempt property; osistence allowance |
|-------|---|
| | I - WCA 1.391 - Restrictions on security |
| | erest; proceeds |
| DH | S |
| DH | S 88 – Licensed Adult Family Homes |
| DH | S 89 - Residential Care Apartment |
| | mplexes S 124 – Hospital Regulation |
| חט | 5 124 – Hospital Regulation |
| DH | S 161 – Tanning Facilities |
| DH | S 172 – Safety, Maintenance, and |
| Op | eration of Public Pools and Water |
| Att | ractions |
| DH | S 173 – Tattooing and Body Piercing |
| DH | S 175 – Recreational and Educational |
| _ | nps |
| | S 178 - Campgrounds |
| DH | S 195 – Hotels, Motels and Tourist |
| | oming Houses |
| DN | |
| אוט | in . |
| NR | 35 - Zones of Infestation of Forest Pests |
| NR | 47.30 - Small Business Administration Tr |
| Pla | nting Program |
| | 47.93 - Forestry Research and |
| | velopment Grants |
| | 1.22 - Establishment of Coniferous |
| | ntations |
| | 10.12(4)(a), (b) and c - Horicon Intensive |
| | inagement Zone |
| NR | 60 - Lake Protection Grants |
| | 100 - Discharges of Organic and Inorgani ercury |
| | |
| NR | 410.03(3) - Indirect Source Air Permit Fe |
| VID | 543 - State Market Development Prioriti |
| | Recycled and Recyclable Materials |
| 101 | neey sied and neey dable Waterials |
| NR | 555 - Waste Tire Removal and Recovery |
| NR | 710 - Contaminated Site Discovery |
| NID | 19 001/2) - Miscellancous fur fish same |
| | 19.001(2) - Miscellaneous fur, fish, game d outdoor recreation |
| NR | 546.04 - Target Recycled Content of |
| | wspaper |
| NR | 16 - Captive Wildlife Management |
| NP | 17 - Dog trials and training |
| | 19 - Miscellaneous fur, fish, game and |
| | tdoor recreation |
| 1,111 | 80 - Use of Pesticides on land and water |
| | |

NR 102 - Water quality standards for Wisconsin surface waters NR 104 - Uses and designated standards and secondary values NR 113 - Servicing septic or holding tanks, pumping chambers, grease interceptors, seepage beds, seepage pits, seepage trenches, privies, or portable restrooms NR 114 - Certification requirements for waterworks and wastewater treatment plant NR 122 - Nitrate Removal NR 125 - State grants for water pollution control facilities NR 126 - State grants for water pollution control facilities NR 128 - Point source pollution abatement grant program NR 173 - Brownfield green space and public facilities grant program NR 185 - Solid waste management planning criteria NR 186 - Solid waste management grant program NR 207 - water quality antidegredation NR 305 - Time limits for water regulation decisions NR 351 - Exemptions from water quality certification in nonfederal wetlands NR 425 - Compliance schedules, delays, exceptions and internal offsets for organic compound emission sources NR 487 - Clean fuel fleet program NR 506 - Landfill operational criteria NR 510 - Pre-feasibility reports for landfills NR 520 - Solid waste management fees and financial responsibility requirements NR 526 - Medical waste management NR 544 - Effective recycling programs NR 810 - Requirements for the operations and maintenance of public water systems NR 16 - Captive Wildlife Management NR 17 - Dog trials and training Ins. 2.04 - Standard Risk Rates Ins. 2.14(4)(g)1 - Life Insurance Disclosure Requirements Ins. 3.13(c) – Individual Accident and Sickness Insurance Ins. 3.19 - Group Accident and Sickness Insurance insuring debtors of a creditor Ins. 4.01(2)(e) - Fire and Allied Lines Insurance Ins. 5.03(5) - Administrative Actions; Rules of

procedure for Contested Cases

Ins. 6.17 – Surplus Lines Insurance

Tax 4.05(1) Taxicabs

taxes and repossessions

Tax 4.12 (2) - Uncollected motor vehicle fuel

Tax 4.12 (3) - Uncollected motor vehicle fueled taxes and repossession Tax 4.55 (Note) - Ownership and name changes Tax 4.65 (Note) - Motor Vehicle fuel tax refunds to vendors and tax deductions for Tax 6.02 - Returns for public utilities Tax 6.40 - Waste treatment facilities industrial/utility Tax 6.40(2)(b) - Waste treatment facilities industrial/utility Tax 6.50(4)(b) - Cost Indicators of Value Tax 8.001 (Note) - Intoxicating liquor report, tax return, and refund claim forms Tax 8.03(2) (Note) - Wine Collectors Tax 8.11 - Reports Tax 8.24 - Reciprocal Interstate shipments of wine Tax 9.001(2)(b) 1 (note) - Cigarette and tobacco products report, tax return, and refund claim form Tax 9.19 (title) - Fuson machine and stamps Tax 9.19(1) and (2) - Fuson machines and stamps Tax 9.21(3) - Shipments to retailers Tax 9.26 (1) - Trade or transfer or unstamped cigarettes Tax 9.47 (4) - Invoicing of sales including exchanges of cigarettes Tax 9.51 (1) - Samples Tax 9.68 (3) (note) - Ownership and name changes Tax 9.70(3) (Examples 1 and 2) Tax 11.04 (1) - State Authorities Tax 11.05 (4)(a) - State Authorities Tax 11.49 (2)(b) - State Authorities Tax 11.70 (2) (e) - Taxable Sales Tax 12.05 (b) and (c) - Temporary assessor certification Tax 12.06 - Duties of assessors Tax 12.065 (1)(c) - continuing education requirements for recertification of assessors and assessment personnel Tax 12.065 (2)(b) - Assessors Tax 12.065(6) - Address Tax 12.07 (1) and (2) Assessment Districts. (1) Counties and (2) Municipalities

Tax 12.075 - Notice of increased assessment on taxable real estate Tax 12.08 - Review of equalized value of taxable general property by counties Tax 12.10 - Examination of manufacturing property report forms, confidentiality Tax 12.40 - Waste Treatment facilities industrial Tax 12.50 - Exempt solar and wind energy systems (3)(b) Tax 12.50 - Exempt solar and wind energy systems (4) - Termination Tax 13.05(1) - Transfer of taxes, funds, and fees Tax 15.03(2)(b) and (c) - imposition of real estate transfer fee Tax 15.05 (5) - Exemption from fee Tax 16.04 (2) - Schedules Tax 16.06(4) (Note 1) - Compliance Tax 18 Subchapter I - Assessment of Agricultural Property in 1996 and 1997 Tax 18 Subchapter II - Assessment of Agricultural Property in 1998 and Thereafter Tax 18.04 - Purpose Tax 18.05(1)(a) - Definitions Tax 18.07 (2) - Use-value Tax 18.08 - Assessment of agricultural land Tax 19.03 (1)(c) - general Tax 61.08(11)(h) - Sale of tickets Tax 61.08(11)(k) - Sale of tickets Tax 61.08(13) - retailer responsibility for tickets SPS 1.08(2) - Administrative procedure for licensure denial appeal process SPS 2.10(1) - Administrative procedure for licensure denial appeal process SPS 3 - Appendix 1 - Administrative

Injunctions

administrative warning

SPS 8.03(3) - Findings before issuance of an

SPS 32 - Private detective and agency license

renewal and reporting requirements

SPS 32.04 - Private detective and agency license renewal and reporting requirements SPS 34 - Private Detectives permitting for carrying weapons SPS 34.01(1)(h) - General conditions relating to carrying a firearm SPS 60 - 65 - Regulations of Barbers SPS 84.04 - Course Requirements for Certified General Appraiser SPS 382.20(2) - Commercial Plumbing Plan SPS 192 - 196 - Mixed Martial Arts SPS 305.94 - Journeyman Plumber Restricted SPS 34.01 - Firearms Proficiency Certification SPS 34.03 - Firearms Proficiency certification A-E 7 - Land Surveyor Practice Conduct A-E 8 - Professional Conduct and Licensure of Architects. Land surveyors A-E 10 - Land Surveyor Practice Conduct A-E 9 - Professional Conduct and Licensure of Architects Land Surveyors Phar 1 - Name of examination and accreditation organization Phar 7 - Name of examination and accreditation organization Phar 16 - Name of examination and accreditation organization Phar 7.04(1)(e) - Secured Institutional Health Care Definition Phar 7 - Name of examination and accreditation organization Phar 8 - Electronic Prescription for Schedule II **Controlled Substances** Phar 9 - Electronic Prescription for Schedule II Controlled Substances VE 1.02 - Definitions VE 7 - Training and Continuing Education for Pesticide Use VE 9 - Training and Continuing Education for Pesticide Use VE 10 - Training and continuing Education of Pesticide Use HAS 6.18 - Deceptive Advertising PSY 4.02 - Continuing education Cosmetology Code - Entire Code BC 6 - Apprentice Supervision REEB 1 - Records Retention REEB 16 - Use of Approved Forms, Legal

REEB 18 - Real Estate Trust Accounts

A-E 2.02 - Registration Stats

MED 1.02 - Diploma Copies

Phar 7.01(2) - Delivery of Prescription drugs to VET 1-6 – Licensure, Temporary Permits and Examination N 1.04 - Nursing School Success Rate N 1.05 - Nursing School Success Rate PSY 2 - Applicant Appearance Trans 131.02(38) - Motor Vehicle Inspection and Maintenance Program Trans 131.02(39) Trans 131.03(15)(a) - Motor Vehicle Inspection and Maintenance Program Trans 131.11(3)(b)- Motor Vehicle Inspection and Maintenance Program Trans 131.03(11)(L)- Inspection Prohibited Trans 133.06(3) Trans 133.02(2) - Definition Trans 133.04(2)(h) - Application Trans 133.05(1) - Authorization Code Trans 133.05(2) Trans 133.05(3) Trans 133.09(3) Trans 133.08 - Telephone Authorization for quarterly or Consecutive Monthly Registrations Trans 133.06 - Assessing Late fees Trans 133.04(1) - Telephone application requirements Trans 138.05(3) - Auction Dealers Trans 140.022(2) - Minimum Security 140.09(2) - Table. Bond or Letter of credit required of dealers Trans 140.07(3)(b) - Motor vehicle dealer eligibility and bond claim requirements Trans 142.07(5)(c) - Recreational Vehicle Dealer Trade Practices, Facilities and Records Trans 144.05 - Transition Period Trans 144.04 - License and registration place Trans 156.04(c) - Automated Processing Partner Trans 156.06(3) - Automated Processing Trans 175.03 - Registration Trans 177.10 - Motor Carriers Trans 196.04(3) - Special Handling Service Fee Trans 196.04(4) - Special Department Telephone Fee Trans 196.04(2)(b) - Special handling services

Opt 5.02(4) - Electronic Lens Prescriptions

Trans 215.07(2)(d) - Local High-Cost Bridge Project Trans 215.08(1) - Local High-Cost Bridge Project Trans 215.08(2) - Local High-Cost Bridge Trans 215.10 - Local High-Cost Bridge Project Trans 257 - Pole and Pipe Transportation Permits Trans 303.03(4) - Equipment Standards for Special Vehicles Trans 309.02(1) – Ambulance Inspection Trans 312 - Weigh Station Stopping Requirements Trans 205.02(5) - County Trunk Highway Standards DVA VA 1.11 – Duties and responsibilities of the secretary VA 5.03 - Director, Duties, and Responsibilities VA 6.01 - Clothing and Comfort Items VA 6.02 VA 6.05 - Disciplinary Orders, Review and Appeal VA 6.06 - Resident Employee Policy VA 7.05 - Administration VA 8.02 – Application, report and eligibility VA 8.04 - Revision of Standards VA 9.02 - Application, eligibility, entitlement and restrictions VA 9.04 - Notification of withdrawal VA 9.05 - Evidence of Qualifying Service VA - 14.02 - Interment fees and assessments DWD 82 - Mining Damage Claims DWD 805 - Allowable Costs under the Job Training Partnership Act DWD 811 - Performance-based contracting DWD 816 - Dislocated worker program DWD 820 - Employment and training assistance for dislocated workers DWD 830 - Wisconsin job opportunity business subsidy program WEM 1 - Reporting System WEM 2 - Inspectors of Hazardous Materials Facilities

WEM 7 - State Disaster Fund

Appendix D: Comprehensive Summary of Recommendations

Act 21 Enhancements

Recommendations:

- 1. Streamline the process for cleaning up the Administrative Code by providing an off ramp for obsolete, duplicative, unnecessary, burdensome, or superseded rules;
- 2. Alter the rulemaking process for modified scope statements by allowing certain minimal modifications to be approved without the agency having to start over in the rulemaking process;
- 3. Require a sunset period on all guidance documents to keep rulemaking out of guidance;
- 4. Post guidance documents online with a 30 day review;
- 5. Allow standing committees and the Joint Committee on Review of Administrative Rules to review rules concurrently;
- 6. Allow for the electronic publication and submission of rules as well as remove the requirement that rules be sent by registered mail and instead allow for certified mail.

Agency Rules Review

Recommendations:

- Introduce a bill bundling these recommended rule changes to expedite the process for repeal or modification of the report rules;
- 2. Enact legislation similar to Minnesota Chapter 14.05 requiring agencies to review their rules for obsolete, superseded or unnecessary code annually and give the option of bundling the rules into a bill for the legislature to review;
- 3. Support the continual submission of agency rule reports and recommendations resulting from E.O. #61 to the Small Business Regulatory Review Board.

One-Stop Business Registration Portal

Recommendation:

 Create a "One-Stop Business Registration and Information Portal" in the State of Wisconsin that allows new business to register with multiple agencies instantaneously and provide relevant information about licensing and compliance.

Unemployment Insurance Reform

Recommendation:

1. Implement responsible unemployment insurance program reform that protects benefits of the unemployed while responsibly administering a solvent program without unnecessary spending of vital employer tax dollars.

Legislative Rule Review

Recommendation:

1. The Legislature may want to begin a more in-depth review of administrative code with rules listed in appendix E. These were suggested rules and rule subjects from employers in response to the survey conducted for this report. Some suggestions include statutory changes as well as rules drafted to comply with federal law.

Respondent Input

Appendix E: Survey Respondent Recommendations

Authority

Agency

Area of Regulation

Rule Chapter (if applicable)

| Agency | Area of Regulation | Authority | Ruie Chapter (ii applicable) | Respondent Input |
|--------|--|-----------|------------------------------|--|
| | | | | |
| DATCP | | | | |
| | Animal Diseases and Movement | | ATCP 10 | We dealt with the Department of Agriculture regarding a possible TB outbreak. The procedures and rules regarding this were outdated and completely insane. The State's vets were not accessible and completely ignorant of what today's dairy industry looks like and what their needs are. The farm involved with this outbreak was forced to cull many cows and suffered a huge financial loss. The final outcome was no animals were positive and this answer could have been solved easily with reasonable procedures. |
| | Food Processing Facility Registration Fees | | ATCP 70.03 | Food Processing Facility Registration Fees are unnecessarily burdensome |
| | | | | One of the staff on duty must be CPR certified. Reason (per DATCP) safety of members. My strongest competitors are 24/7 clubs. No one is on duty—thereby saving payroll. According to DATCP the rule/reg was written long before any thought there wouldn't be anyone on duty. |
| | | | | We must have our members resign their contracts every 2 years. Reason (per DATCP) there are clubs in Wisconsin who have per their contracts the ability to raise the dues and DATCP doesn't think members are smart enough to know how much is being drafted from their accounts ETF. Our contracts clearly state "Member may continue to maintain this membership, at the above monthly rate for the life of the Member or the facility." |
| | | | | Any monies over \$100 collected must be put in escrow or you must purchase a bond. Recently DATCP ruled our NON-REFUNDABLE sign up fee must be included in the make up of the \$100. Our first month's dues are only \$34. I have requested on several occasions a ruling from DATCP as to when I can transfer the sign up monies out of escrow. Because I can not get a definitive answer I lose up to \$150 on every signup to keep the monies collected under the \$100 limit. Reason: in case a club folds the members would have a greater chance of receiving a refund for any prepaid dues. |
| | | | ATCP 110 | Ag 110 is the most business unfriendly rule - it is entirely skewed toward the consumer, applies only to remodeling jobs and is impossible to comply with. |
| DHS | | | | |
| | Fees for X-ray Unit | | DHS 157 | Fees such as fee for xray units supposedly charged to provide inspection services that are performed once every 8-10 years are unecessarily burdensome. Also, Corporation fee that seems to exist to only provide money for the state coffers and filling out and paying fees for Workplace regulations that provide info for who knows who. |
| | | | | |

| | Lead Abatement | | DHS 163 | no test for lead levels in paint results in expensive lead abatement that may not be neccessary. |
|-----|--|---------|------------------|---|
| | Functional Screening for the Disabled | | DHS 10 | The Functional screening & processes required for the disabled. It is burdensome when a person is not functional & thus unable to answer questions. Many questions are not relevant but are required to be asked and it confuses the disabled. |
| DFI | | | | |
| | Miscellaneous Investments by Credit Unions | | DFI - CU 59 | There are conflicts between Wisconsin Consumer Protection Act, the UCC and Federal Law |
| | Investment Authority Parity with Federal Credit Unions | | DFI - CU 68 | We have been told by our state regulators that the parity is only to the federal rules that were in place in 1984-85 when this state regulation was passed. That means that the changes to the federal regulations regarding investments allowed by (federally chartered) credit unions do not apply to state chartered credit unions. |
| DNR | | | | |
| | Penalties for low Concrete Strengths | | DNR 538 | Certain environmental regulations regarding what is required for disturbance of larger sites are unecessarily burdensome |
| | Air Permitting | | | Our air permit application took 15+ months to complete and cost over \$30,000. We were doing all the right things and wanted to comply as our business approached emmissions thresholds, but no one actually wanted to help us and actually acted as if we weren't to be trusted. |
| | | | | Air Regulations - which continually require a dimishing return on cleaner air with higher cost. |
| | Beach Clearing | | DNR 109, DNR 345 | Only allowing the beach to be cleared so many feet is unecessarily burdensome |
| | Boiler Stack Emission Standards | Federal | | Requiring frequent Boiler Stack emissions tests that are complex, expensive, and non-reproducible and then requiring conformance to non-validated test methods, i.e. EPA Test Method 202 is uneccessarily burdensome. |
| | Mercury recovery, radiation enforcement | Federal | NR 666.100(4)(a) | Mercury recovery, radiation enforcement is uneccesarily burdensome |
| | Facility Expansion | | | DNR requirements that eliminate expansion of facilities |
| | Potable Wells | | | The state (DNR) recently required potable wells (on dairy farms with 25 or more employees) with between 10 and 20 ppm nitrate to be brought under 10 ppm, or labeled nonpotable and new (deeper) wells to be utilized if available or newly dug. Potable' well water is required for drinking by humans (not animals) and also for washing milk handling equipment. |
| | High Capacity Wells | | | They make rules as they go along without following legislative process procedures. Such as the case with the State Supreme Court on the Lake Beulah decision. The scary thing is that it is being interpreted randomly with no rhyme or reason. The problem in that area is not the same type of conditions that we have here in our area, but the DNR is now imposing new use restrictions and pumpage restrictions on any new wells or previous wells where their are any name changes or new applications which triggers reassessments of the cumulative impact of all wells on contiguous parcels. It is being done without any scientific proof that there is any problems in our area or any other areas of the State. By doing this it would significantly affect our agricultural base throughout our State. The rippling affect would not only |

| | | | | decrease agricultural products of all kinds but affect the Processing and Canning Industries in |
|-----|---|---------|-------------------|--|
| | | | | our State as well as our suppliers of ag equipment, parts, and input supplies. This would significantly decrease yields and costs to our area farmers and put them out of business. This in turn would be a loss of many, many jobs throughout the ag |
| | Animal Feeding | | DNR 243 | industry of our State. DNR 243 is unnecessarily burdensome |
| | Operations | | | NR 243 - the reporting requirements are over and above what is reasonable and necessary. |
| | Reporting Requirements/Nutrient Management Planning | | DNR 151, 152, 153 | NR 151, 152, 153, - reporting requirements and nutrient mangement planning has gone from educational and helpful to a computer game played by people who don't understand farming. |
| | Water Gallon Usage on Irrigation Wells | | DNR 820 | Water gallon usage on irrigation wells is unnecessarily burdensome |
| | Storm Water Prevention Plan | | DNR 261.27 | The Storm Water Prevention Plan is unnecessarily burdensome |
| | Erosion Control | | DNR 216 | The DNR's 14 working day requirement for Stormwater erosion is unnecessarily burdensome. |
| | | | | Not sure if this is a state rule, but in Eau Claire County, 90% of new homes constructed are required to do a second more detailed erosion control plan, called a small site erosion control plan. In many of these building sites, land slope and wetland conditions are not present. For a single-family residential home, the \$255 fee, and other costs incurred for additional paperwork and site requirements, further inhibit the ability for a family to build a new home. |
| | Tire Disposal | | DNR 555 | Tire disposal for scrap tires. It has become increasingly difficult to dispose of tiresmainly due to the increased regulation to the disposal facility. We are not allowed to keep them onsite, and disposal facilities are not allowed to keep them outside on the ground, we either then need to buy and enclosed trailer which needs to be loaded and unloaded by hand taking a huge amount of time, or we need to be able to leave a trailer at the disposal facility in order for it to be unloaded at their leisure. For a small business with only one driver, this takes our driver out for an entire day, keeping us from hauling revenue generating loads. |
| DOT | | | | 1 0 0 0 |
| | 150 Mile Radius Requirement for Trucking Service Hours | Federal | | Certain hours of service rules regarding local CDL holders(drivers within 150 mile radius of base plant, or back at home facility end of shift) are unnecessarily burdensome |
| | Low Concrete Strengths | | DOT 404 | Certain DOT penalties for low concrete strengths etc. are excessively punitive. |
| | Parking Lot Entrance Limitations | | | Have you noticed the number of access and entrance limitations there are to businesses placed by the DOT. We are old coots now, but it still infuriates me that we wanted a wider entry to our business parking lot (mind you at our expense), but were told it would not meet regulations. This has caused numerous traffic problems that we tried to explain at its inception. Give the regulators on site the ability to adjust the regulations to common sense. |

| | Maximum Contract Amount | Statutory | DOT 404 | Maximum Contract Amount hurt small business because if our overhead rate goes up, we are not paid for the actual cost to perform the tasks in the contract after the project closeout audit. But if the audit shows we invoiced too much due to the approved overhead rate, then we have to PAY BACK the fees to DOT. Why is it only one way? Why can't DOT cover our costs? This is not fair at all and this is why small business can't get ahead in the big business world of DOT. |
|-----|----------------------------|-----------|-----------|---|
| | DBE Program | Statutory | | The DBE program helps small businesses start out. It now seems to hinder the growth of smaller businesses due to the lack of DBE involvement required in projects. If there are no DBE requirements, then there are no opportunities. WisDOT only seems to hire the big firms as the primes on projects. It is sad since the staff we laid off all went to work for larger firms because they were so busy. Once a DBE label is placed on your firm, that is all you are, and not worthy of priming any large projects. You only work on DBE related contracts! |
| | | | | The WisDOT overachieved the use of DBE firms (Disadvantaged Business Enterpises) by more than double the federal requirements, and much of that work would have been a good fit for our firm with 30 staff members. We support set aside to make sure all businesses have a good oportunity for public contracts. We also believe that we should not be dismissed from 40% of the work in the state because of the color of our skin or the sex of the company ownership. The federal goals are in the 16% range for DBE in Wisconsin yet achievement has approached 40% at times. That means that approximately 25% of the work solicited, we were not eligible for, simply because the WisDOT overachieves. |
| | | | | Our firm has consistently been in the top 50 firms providing service to the WisDOT (out of well over 300 annually providing service to the WisDOT), always with high success and meeting all project goals. We continue to work hard to meet all project goals, and even though we consistently succeed on projects, we can never seem to grow our WISCONSIN BASED firm because of practices such as the DBE overachievement. |
| | Salvage Bid Card | Statutory | | Perhaps this is more legislative and not strictly D.O.T. but there have been recent attempts to do away with the Salvage Bid Card which allows us to purchase junk vehicles from Salvage Pools at auction. If this bid card is eliminated it could potentially open markets to the general public which will greatly affect our ability to compete in the market place and provide product for our customers. It also has potential to put auto's that could be dangerous to drive back on the roads as well as feeding back into the previous statement about unlicensed dealers and handling environmental waste. |
| DOR | | | | chylomichai waste. |
| | State Sales Tax | Statutory | Tax 11.72 | reporting, recording and remitting state sales tax on health care products made available to patients. the possibility of middle level providers will only harm my business. The sales tax rules relating to software and similar consulting businesses are still ambiguous. I fear |
| | | | | another painful battle with auditors some day, like we did in 2008. |

| | 1099 Form Rules | | | Having to report and pay sales tax when only very small amount of sales of goods occurs is uncessarily burdensome. There should be a dollar amount exemption. Perhaps \$2,000? And adjusted for inflation/cost of living. 1099 rule for part time help are uneccessarily burdensome. |
|------|--|-----------|-----------------|---|
| | Beer and Liquor Permitting | | | Beer and Liquor Permitting paperwork that is completed yearly should not have to filed out from scratch. If there are no changes all you should have to do is sign a sheet that all conditions and officers have not changed. |
| Dene | | | | |
| DSPS | Automated Dispensing | | Phar 7.09(1)(b) | PHAR 7.09 (1) (b) must be updated to include other types of facilities wishing to utilize Automated Dispensing. |
| | Backflow Prevention | | SPS 382 | The backflow prevention on every water line in the office. Why not have one backflow prevention on the entire water system. This is added expense becasue we need to have each one tested once per year. To my knowledge backflow prevention is not required on private homes, and I see the risk of "contamination" being just as high or higher in a private residence as in a business. New plumbing rules for dental offices are terrible. Huge cost to replace anti-back flow valves with new and require expensive yearly monitoring |
| | Wind Bracing | | | Wind Bracing rules are uneccesarily burdensome. |
| | Construction Inspectors | | SPS 305 | Increase inspectors for the construction agency. Too many people out there doing work they shouldn't be. Increase business license fees and use that money for additional inspectors. NOT to build roads. |
| | Underground Tank Systems | | SPS 310 | We are a brand new building, pumps etc and yet we must have an underground tank system functionality verification done every year at a cost of anywhere from 700.00 to 1500. This is something that could be done every 3 yrs until the 9th year and then go every 2 years until the 16th year and then every year. This is a big expense to incurr every year ontop of everything else. |
| | Wisconsin Prescription Drug Monitoring | Statutory | Phar 18 | Repeal the Applicability of Wisconsin's Prescription Drug Monitoring Rule (Phar 18) for Veterinarians: Next year, Wisconsin's Prescription Drug Monitoring Rule (PDMP), which is found in Wis. Admin. Code section Phar 18, will go into effect. The WVMA worked to get amendments to the rule that would help Wisconsin veterinarians comply, but it is not good enough. We need Wisconsin's PDMP rule (Phar 18) repealed for Wisconsin veterinarians. The PDMP has the potential to significantly burden Wisconsin veterinary business through its onerous reporting requirements. In addition, the information collected, which is aimed at curbing human drug abuse, is unlikely to be useful in achieving that goal. |
| | Broker's Commission | | | Broker's commission lien laws should be much |
| | Lien Laws | | | simpler. |
| DWD | | | | |
| | Family and Medical Leave Act | Statutory | | Conflict between Wisconsin Family and Medical Leave Act and the federal Family and Medical Leave Act |
| | | | | |

| Unemployment Insurance | Statutory | Unemployment Insurance practices are unfair on the employer and directly impact an employer's unemployment insurance costs |
|-----------------------------|-----------|---|
| | | DWD rules and regulations make me cautious about hiring new people. I have to realize that should that person not work out, I get penalized through unemployment fees. I need two more people, but I haven't hired anybody for those positions in more than two years. |
| | | The unemployment insurance system is technologically backward. The systems are in need of modernization. There is an over-reliance on faxing documents rather than using web based applications. The administrative law judges are testy and truculent. A talent upgrade would improve the decision making. |
| | | UNEMPLOYMENT laws place an unecessary burden on businesses (particularly small businesses), it has a crushing impact on the morale of hard working citizens and facilitates a culture of entitlement dependent non tax paying people leaving the burden to sky rocket for those who remain to pay taxes. |
| State Wage and Hour Laws | Statutory | I would encourage a review of the state wage and hour laws. They are in need of an update. |
| Worker's Compensation | Statutory | I would also look for ways to put more emphasis on workers compensation return to work strategies. This would include vocational evaluation and retraining assistance. |
| Work Rules Compliance | | Complying with some work rules is uneccesarily burdensome. |

